



**2022**

## Executive Summary

(millions of US\$)	Three months ended September 30,			Nine months ended September 30,		
	2022	2021	% Var.	2022	2021	% Var.
	(unaudited)			(unaudited)		
IEnova Adjusted EBITDA	323.9	315.0	3 %	915.9	856.3	7 %
Profit for the period	131.1	162.9	(20) %	491.1	394.7	24 %
Revenues	718.1	593.5	21 %	1,716.4	1,367.7	25 %

- In the third quarter of 2022, IEnova Adjusted EBITDA increased 3 percent to \$323.9 million, compared with \$315.0 million in the same period of 2021. The increase of \$8.9 million was mainly due to higher results at Termoeléctrica de Mexicali power plant and higher margin at gas segment partially offset by lower operating lease revenue at Veracruz Terminal and higher operating expenses.
- In the nine months ended September 30, 2022, IEnova Adjusted EBITDA increased 7 percent to \$915.9 million compared with \$856.3 million in the same period of 2021. The increase of \$59.6 million was mainly due to higher margin at gas segment, the start of operations of the Veracruz and Valle de México Terminals, higher results at Solar power facilities and at Termoeléctrica de Mexicali power plant, the start of operations of Energía Sierra Juarez second phase, offset by higher operating expenses.
- In the third quarter of 2022, profit was \$131.1 million, compared with \$162.9 million in the same period of 2021. The decrease of \$31.8 million was mainly due to non-cash exchange rate effects and IEnova Adjusted EBITDA drivers mentioned above, offset by lower finance cost.
- In the nine months ended September 30, 2022, profit was \$491.1 million, compared with \$394.7 million in the same period of 2021. The increase of \$96.4 million was mainly due to non-cash exchange rate effects, lower finance cost and IEnova Adjusted EBITDA drivers mentioned above.
- In the third quarter of 2022, revenues were \$718.1 million, compared with \$593.5 million in the same period of 2021. The increase of \$124.6 million was mainly related to higher revenues at the gas segment and higher results at Termoeléctrica de Mexicali power plant, offset by the commencement of the Veracruz railway facilities agreement which was accounted as a sales-type lease and lower operating lease revenue at Veracruz Terminal.
- In the nine months ended September 30, 2022, revenues were \$1,716.4 million, compared with \$1,367.7 million in the same period of 2021. The increase of \$348.7 million was mainly related to higher revenues at the gas segment, higher results at Termoeléctrica de Mexicali power plant, higher results at Solar power facilities, the start of operation of the Energía Sierra Juarez second phase, higher revenues at Ventika and the consolidation of Energía Sierra Juarez after the acquisition of the remaining 50-percent interest in March 2021.
- The Company maintains strong level of liquidity with approximately \$1.6 billion, including cash, restricted cash, and available committed credit lines.
- In September 2022, the Company announced that it was prepaid, in full the financing of IEnova Pipelines. In 2013, IEnova Pipelines obtained financing for Los Ramones I Pipeline's construction,



which prepayment was concluded in full for a total amount of \$139 million plus interest, hedge termination costs, and other ancillary costs.

- In October 2022, the Company declared the COD for its Puebla storage facility, which is intended for the receipt, storage, and delivery of refined products.

## Segment Information

Revenue is presented after eliminating inter-company transactions.

<b>Gas Segment</b>	Three months ended September 30,		Nine months ended September 30,	
	2022	2021	2022	2021
(millions of US\$)				
	(unaudited)		(unaudited)	
Revenues	\$ 472.8	\$ 380.6	\$ 1,120.7	\$ 901.9
IEnova EBITDA	121.0	126.7	370.2	368.3

### Revenues

In the third quarter of 2022, Gas segment revenues were \$472.8 million, compared with \$380.6 million in the same period of 2021. The increase of \$92.2 million was mainly due to \$85.8 million from higher price net of lower volume of natural gas sold (offset in cost of revenues) and \$6.9 million from higher revenue in transportation business.

In the nine months ended September 30, 2022, Gas segment revenues were \$1,120.7 million, compared with \$901.9 million in the same period of 2021. The increase of \$218.8 million was mainly due to \$180.2 million from higher price net of lower volume of natural gas sold (offset in cost of revenues) and \$39.6 million from higher revenue in transportation business.

### IEnova EBITDA

In the third quarter of 2022, Gas segment IEnova EBITDA was \$121.0 million, compared with \$126.7 million in the same period of 2021. The decrease of \$5.7 million was mainly due to higher operating expenses, offset by higher revenue in transportation business.

In the nine months ended September 30, 2022, Gas segment IEnova EBITDA was in line with the same period of 2021.

<b>Storage Segment</b>	Three months ended September 30,		Nine months ended September 30,	
	2022	2021	2022	2021
(millions of US\$)				
	(unaudited)		(unaudited)	
Revenues	\$ 59.7	\$ 87.6	\$ 175.1	\$ 175.0
IEnova EBITDA <sup>1</sup>	56.5	88.9	174.7	185.2

(1) During third quarter of 2021, a railway facilities agreement commenced, which the company accounted for as a sales-type lease, related to the Veracruz terminal by \$18.2 million, which is not consider in IEnova Adjusted EBITDA.

### Revenues

In the third quarter of 2022, Storage segment revenues were \$59.7 million, compared with \$87.6 million in the same period of 2021. The decrease of \$27.9 million was mainly due to \$18.2 million from the commencement of the Veracruz railway facilities agreement which was accounted as a sales-type lease and \$10.1 million lower operating lease revenue at Veracruz Terminal.

In the nine months ended September 30, 2022, Storage segment revenues were in line with the same period of 2021.

#### *IEnova EBITDA*

In the third quarter of 2022, Storage segment IEnova EBITDA was \$56.5 million, compared with \$88.9 million in the same period of 2021. The decrease of \$32.4 million was mainly due to the 2021 commencement of the Veracruz railway facilities agreement which was accounted as a sales-type lease and lower revenue from the Veracruz terminal primarily due to lower operating lease revenue.

In the nine months ended September 30, 2022, Storage segment IEnova EBITDA was \$174.7 million, compared with \$185.2 million for the same period of 2021. The decrease of \$10.5 million was mainly from the commencement of the Veracruz railway facilities agreement which was accounted as a sales-type lease during 2021, offset by the start of operations of the Veracruz and Valle de México Terminals during 2021.

<b>Power Segment</b>	Three months ended September 30,		Nine months ended September 30,	
	2022	2021	2022	2021
(millions of US\$)				
	(unaudited)		(unaudited)	
Revenues	\$ 182.3	\$ 124.2	\$ 416.8	\$ 286.4
IEnova EBITDA	73.1	52.2	159.2	112.5

#### *Revenues*

In the third quarter of 2022, Power segment revenues were \$182.3 million, compared with \$124.2 million for the same period of 2021. The increase of \$58.1 million was mainly due to \$47.6 million from higher prices and higher volume at Termoeléctrica de Mexicali power plant, \$4.3 million from higher revenue at Ventika and \$3.6 million from higher prices at Solar power facilities.

In the nine months ended September 30, 2022, Power segment revenues were \$416.8 million, compared with \$286.4 million for the same period of 2021. The increase of \$130.4 million was mainly due to \$78.5 million in Termoeléctrica de Mexicali power plant from higher price net of lower volume, \$19.6 million from higher revenue at Solar power facilities, \$11.6 million from the start of operation of the Energía Sierra Juarez second phase, \$10.4 million from higher revenues at Ventika and \$8.7 million from the consolidation of Energía Sierra Juarez after the acquisition of the remaining 50-percent interest in March 2021.

#### *IEnova EBITDA*

In the third quarter of 2022, Power segment IEnova EBITDA was \$73.1 million, compared with \$52.2 million for the same period of 2021. The increase of \$20.9 million was mainly due to higher results at Termoeléctrica de Mexicali power plant, higher performance at Ventika and the start of operation of the Energía Sierra Juarez second phase.

In the nine months ended September 30, 2022, Power segment IEnova EBITDA was \$159.2 million, compared with \$112.5 million for the same period of 2021. The increase of \$46.7 million was mainly due



to higher results at Solar power facilities, higher results at Termoeléctrica de Mexicali power plant and the start of operations of Energía Sierra Juárez second phase, offset by lower results at Ventika.

<b>Joint Ventures IEnova EBITDA and Share of Profits from Joint Ventures</b>		Three months ended September 30,		Nine months ended September 30,	
		2022	2021	2022	2021
(millions of US\$)	Joint Venture with				
		(unaudited)		(unaudited)	
<b>Joint Ventures IEnova EBITDA</b>		<b>\$ 68.1</b>	<b>\$ 65.6</b>	<b>\$ 204.6</b>	<b>\$ 206.6</b>
Los Ramones Norte pipeline	Brookfield	\$ 8.6	\$ 12.4	\$ 42.9	\$ 39.0
South Texas - Tuxpan pipeline	TC Energy	20.9	32.4	75.6	68.6
Energía Sierra Juárez wind generation facility	Actis <sup>(1)</sup>	—	—	—	1.6
ECA Liquefaction	Sempra Energy	(0.6)	(1.5)	0.6	(2.7)
<b>Share of Profits from Joint Ventures, net of Income Tax</b>		<b>\$ 28.9</b>	<b>\$ 43.3</b>	<b>\$ 119.1</b>	<b>\$ 106.5</b>

(1) On March 19, 2021, IEnova acquired the remaining 50-percent interest in Energia Sierra Juárez wind generation facility.

#### *Joint Ventures IEnova EBITDA*

In the third quarter of 2022 and in the nine months ended September 30, 2022, Joint Ventures IEnova EBITDA was in line with the same period of 2021.

#### *Share of Profits from Joint Ventures, net of Income Tax*

In the third quarter of 2022, our Share of Profit from Joint Ventures, net of Income Tax was \$28.9 million, compared with \$43.3 million for the same period of 2021. The decrease of \$14.4 million was mainly due to the South Texas - Tuxpan pipeline foreign exchange rate effects primarily related to a peso-denominated shareholder's loan and its lower finance cost. The foreign exchange rate effects are offset in Other Gains (Losses), net.

In the nine months ended September 30, 2022, our Share of Profit from Joint Ventures, net of Income Tax was \$119.1 million compared with \$106.5 million in the same period of 2021. The increase of \$12.6 million was mainly due to the South Texas - Tuxpan lower finance cost.

## Consolidated Results

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### Depreciation and Amortization

In the third quarter of 2022, depreciation and amortization was \$58.3 million, compared with \$55.1 million in the same period of 2021. The increase of \$3.2 million was mainly due to new assets in operation in power segment.

In the nine months ended September 30, 2022, depreciation and amortization was \$173.0 million, compared with \$152.5 million in the same period of 2021. The increase of \$20.5 million was mainly due to new assets in operation in gas, power and storage segments.

### Financing Income (Cost), Net

In the third quarter of 2022, financing income net was \$2.0 million, compared with financing cost of \$29.7 million in the same period of 2021. In the nine months ended September 30, 2022, financing cost, net was \$49.1 million, compared with \$80.0 million in the same period of 2021. The decreases of \$31.7 million and \$30.9 million were mainly associated with hedge termination costs and a write-off of unamortized debt issuance costs from the early redemptions of debt in October 2021 regarding Ventika and ESJ credit facilities.

### Other gains (losses), Net

In the third quarter of 2022, other gains were \$0.6 million, compared with other losses of \$20.7 million in the same period of 2021. The variance of \$21.3 million was mainly related to exchange rate effects, on a peso-denominated shareholder's loan to fund the South Texas – Tuxpan pipeline, which is offset in Share of Profits from Joint Ventures.

In the nine months ended September 30, 2022, other losses were in line with the same period of 2021.

### Income Tax Expense

In the third quarter of 2022, income tax expense was \$97.9 million, compared with \$42.5 million in the same period of 2021. The increase of \$55.4 million was primarily due the effect of the deferred income tax balance from the fluctuation in the tax basis of property, plant and equipment at our U.S. dollar functional currency, which we are required to remeasure in each reporting period based on changes in the Mexican peso exchange rate, added by the effect of exchange rate and inflation on monetary assets and liabilities.

In the nine months ended September 30, 2022, income tax expense was \$102.7 million, compared with \$131.7 million in the same period of 2021. The decrease of \$29.0 million was primarily due to the effect of the deferred income tax balance from the fluctuation in the tax basis of property, plant and equipment at our U.S. dollar functional currency, which we are required to remeasure in each reporting period based on changes in the Mexican peso and tax incentives, partially offset by the effect of exchange rate and inflation on monetary assets and liabilities.

## Liquidity and Capital Resources

We are a holding company. As a result, our ability to meet our obligations and to fund our capital needs depends on our ongoing ability to generate cash from operations, the terms of our financing arrangements, and our access to financing sources.

<b>Sources and Uses of Cash</b>	Nine months ended September 30,	
	2022	2021
(millions of US\$)		
	(unaudited)	
<b>Cash, cash equivalents and restricted cash at the beginning of the period</b>	<b>\$ 218.5</b>	<b>\$ 316.3</b>
Net cash provided by operating activities	543.1	502.6
Net cash provided (used in) investing activities	332.5	(283.4)
Net cash (used in) provided by financing activities	(920.6)	(385.0)
Effects of exchange rate changes on cash and cash equivalents	14.8	15.7
<b>Cash, cash equivalents and restricted cash at the end of the period</b>	<b>\$ 188.3</b>	<b>\$ 166.2</b>

### *Operating Activities*

In the nine months ended September 30, 2022 net cash provided by operating activities was \$543.1 million, compared with \$502.6 million in the same period of 2021. The variance was mainly due to higher changes in working capital and operational results offset by higher income tax payments.

### *Investing Activities*

In the nine months ended September 30, 2022, net cash provided in investing activities was \$332.5 million mainly due to \$559.8 million from the receipts net of loans mainly related to the shareholder's loan granted to the South Texas – Tuxpan pipeline and \$19.8 million interest received, partially offset by capital expenditures of \$208.7 million primarily related to the liquid terminals and transportation projects and \$38.5 million for the ECA liquefaction project.

In the nine months ended September 30, 2021 net cash used in investing activities was \$283.4 million, mainly due to capital expenditures of \$233.5 million primarily related to the liquid terminals projects, the acquisition of Energía Sierra Juarez net of cash acquired of \$65.0 million, the funding of \$8.4 million for the ESJ Expansion before the acquisition and \$10.6 million for the ECA liquefaction project, partially offset by \$34.6 million interest received from the shareholder's loan granted to the South Texas – Tuxpan pipeline.



### *Financing Activities*

In the nine months ended September 30, 2022, net cash used by financing activities was \$920.6 million, mainly due to \$828.3 million of payments net of proceeds from bank financing, \$111.0 million of interest paid and \$8.9 million for finance lease payments, partially offset by \$28.0 million from a loan received net of payments from unconsolidated affiliates.

In the nine months ended September 30, 2021, net cash used by financing activities was \$385.0 million, mainly due to \$290.0 million of payments net of proceeds from bank financing, \$118.5 million of interest paid, and \$8.6 million for finance lease payments, partially offset by \$39.5 million from a loan received from unconsolidated affiliates.

The Company ended the second quarter with \$188.3 million of cash, including restricted cash and short-term investments. Moreover, the Company had approximately \$1.6 billion of liquidity, including cash, restricted cash, and available committed credit lines.

## Condensed Consolidated Financial Statements

Amounts are presented in U.S. dollars, the functional currency of the Company, unless otherwise noted, and in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). All amounts are unaudited, unless otherwise noted. Numbers may not add up due to rounding.

Statements of Profits	Three months ended September 30,		Nine months ended September 30,	
	2022	2021	2022	2021
(millions of US\$)				
	(unaudited)		(unaudited)	
Revenues	\$ 718.1	\$ 593.5	\$ 1,716.4	\$ 1,367.7
Cost of revenues	(373.2)	(253.5)	(747.2)	(503.0)
Operating, administrative and other expenses	(89.1)	(72.4)	(257.9)	(196.8)
<b>IEnova EBITDA</b>	<b>255.8</b>	<b>267.6</b>	<b>711.3</b>	<b>667.9</b>
Depreciation and amortization	(58.3)	(55.1)	(173.0)	(152.5)
<b>Operating profit</b>	<b>197.5</b>	<b>212.5</b>	<b>538.3</b>	<b>515.4</b>
Financing income (cost), net	2.0	(29.7)	(49.1)	(80.0)
Other gains (losses), net	0.6	(20.7)	(14.5)	(15.5)
<b>Profit before income tax and share of profits of joint ventures</b>	<b>200.1</b>	<b>162.1</b>	<b>474.7</b>	<b>419.9</b>
Income tax expense	(97.9)	(42.5)	(102.7)	(131.7)
Share of profits of joint ventures, net of income tax	28.9	43.3	119.1	106.5
<b>Profit for the period</b>	<b>\$ 131.1</b>	<b>\$ 162.9</b>	<b>\$ 491.1</b>	<b>\$ 394.7</b>

<b>Statements of Financial Position</b>	September 30, 2022	December 31, 2021
(thousands of US\$)	(unaudited)	(audited)
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ 88,678	\$ 199,105
Trade and other receivables, net	251,380	200,919
Taxes receivable	203,997	209,523
Other current assets <sup>(1)</sup>	255,402	163,102
<b>Total current assets</b>	<b>799,457</b>	<b>772,649</b>
<b>Non-current assets</b>		
Due from unconsolidated affiliates	95,018	654,723
Finance lease receivables	941,318	961,749
Deferred income tax assets	119,755	124,967
Investments in joint ventures	1,065,812	894,850
Property, plant and equipment, net	5,362,822	5,321,869
Goodwill	1,638,091	1,638,091
Other non-current assets <sup>(2)</sup>	659,894	519,142
<b>Total non-current assets</b>	<b>9,882,710</b>	<b>10,115,391</b>
<b>Total assets</b>	<b>\$ 10,682,167</b>	<b>\$ 10,888,040</b>
<b>Liabilities and Stockholders' Equity</b>		
Short-term debt	\$ 551,482	\$ 1,062,044
Due to unconsolidated affiliates	150,418	72,944
Other current liabilities <sup>(3)</sup>	525,338	523,561
<b>Total current liabilities</b>	<b>1,227,238</b>	<b>1,658,549</b>
<b>Non-current liabilities</b>		
Long-term debt	2,102,421	2,403,697
Due to unconsolidated affiliates	296,418	287,126
Deferred income tax liabilities	567,178	572,798
Other non-current liabilities <sup>(4)</sup>	339,098	392,198
<b>Total non-current liabilities</b>	<b>3,305,115</b>	<b>3,655,819</b>
<b>Total liabilities</b>	<b>4,532,353</b>	<b>5,314,368</b>
<b>Stockholders' equity</b>		
Common stock	743,501	743,501
Additional paid-in capital	2,320,677	2,320,677
Accumulated other comprehensive (loss)	(33,500)	(118,958)
Retained earnings	3,119,136	2,628,525
<b>Total equity attributable to owners</b>	<b>6,149,814</b>	<b>5,573,745</b>
Non-controlling interests	—	(73)
<b>Total equity of the company</b>	<b>\$ 6,149,814</b>	<b>\$ 5,573,672</b>
<b>Total liabilities and equity</b>	<b>\$ 10,682,167</b>	<b>\$ 10,888,040</b>

<sup>(1)</sup> Other current assets includes finance lease receivables - current, amounts due from unconsolidated affiliates, natural gas inventories, derivative financial instruments, carbon allowances - current, other current assets and restricted cash.

<sup>(2)</sup> Other non-current assets includes derivative financial instruments, other non-current assets, right of use assets, carbon allowances - non-current, intangible assets and restricted cash.

<sup>(3)</sup> Other current liabilities includes trade and other payables, income tax liabilities, lease liabilities - current, derivative financial instruments, other financial liabilities, provisions current, other taxes payable, carbon allowances - current and other current liabilities.

<sup>(4)</sup> Other non-current liabilities includes lease liabilities - non current, carbon allowances - non current, provisions - non current, derivative financial instruments, employee benefits and other non-current liabilities.

## Reconciliation of Profit for the Period to IEnova EBITDA and IEnova Adjusted EBITDA

We present "IEnova EBITDA" and "IEnova Adjusted EBITDA" in this earnings report for the convenience of investors. IEnova EBITDA and IEnova Adjusted EBITDA, however, are not measures of financial performance under IFRS and should not be considered as alternatives to profit or operating income as a measure of operating performance or to cash flows from operating activities as a measure of liquidity.

Our definition of IEnova EBITDA is profit for the period after adding back or subtracting, as the case may be, (1) depreciation and amortization, (2) financing cost, net, (3) other losses (gains), net, (4) income tax expense and (5) share of profits of joint ventures, net of income tax.

We define IEnova Adjusted EBITDA as IEnova EBITDA plus Joint Ventures (JV) IEnova EBITDA adjustment and subtracting the sales-type lease recognition in accordance with the accounting standard.

We define the JV IEnova EBITDA adjustment as our share of the profit of joint ventures, after adding back or subtracting, as the case may be, our share of: (1) depreciation and amortization, (2) financing cost, net, (3) other (gains) losses, net, and (4) income tax expense.

IEnova EBITDA and IEnova Adjusted EBITDA	Three months ended September 30,		Nine months ended September 30,	
	2022	2021	2022	2021
(millions of US\$)				
	(unaudited)		(unaudited)	
Gas Segment	\$ 121.0	\$ 126.7	\$ 370.2	\$ 368.3
Storage Segment	56.5	88.9	174.7	185.2
Power Segment	73.1	52.2	159.2	112.5
Corporate & Others	5.2	(0.2)	7.2	1.9
<b>IEnova EBITDA</b>	<b>\$ 255.8</b>	<b>\$ 267.6</b>	<b>\$ 711.3</b>	<b>\$ 667.9</b>
JV EBITDA adjustment	68.1	65.6	204.6	206.6
Sales-type lease in Storage Segment	—	(18.2)	—	(18.2)
<b>IEnova Adjusted EBITDA</b>	<b>\$ 323.9</b>	<b>\$ 315.0</b>	<b>\$ 915.9</b>	<b>\$ 856.3</b>

<b>IEnova EBITDA and IEnova Adjusted EBITDA reconciliation to Profit</b>	Three months ended September 30,		Nine months ended September 30,	
	2022	2021	2022	2021
(millions of US\$)				
	(unaudited)		(unaudited)	
<b>IEnova EBITDA reconciliation</b>				
Profit for the period	\$ 131.1	\$ 162.9	\$ 491.1	\$ 394.7
Depreciation and amortization	58.3	55.1	173.0	152.5
Financing (income) cost, net	(2.0)	29.7	49.1	80.0
Other (gains) losses, net	(0.6)	20.7	14.5	15.5
Income tax expense	97.9	42.5	102.7	131.7
Share of (profits) of joint ventures, net of income tax	(28.9)	(43.3)	(119.1)	(106.5)
<b>(1) IEnova EBITDA</b>	<b>255.8</b>	<b>267.6</b>	<b>711.3</b>	<b>667.9</b>
<b>JV EBITDA Adjustment reconciliation</b>				
Profit for the period	28.9	43.3	119.1	106.5
Depreciation and amortization	7.6	7.3	22.3	23.3
Financing cost, net	12.1	16.4	35.3	51.2
Other (gains) losses, net	(0.5)	(17.9)	(15.9)	(13.5)
Income tax expense	20.0	16.5	43.8	39.1
<b>(2) JV IEnova EBITDA Adjustment</b>	<b>68.1</b>	<b>65.6</b>	<b>204.6</b>	<b>206.6</b>
<b>(3) Sales-type lease in Storage Segment</b>	<b>—</b>	<b>(18.2)</b>	<b>—</b>	<b>(18.2)</b>
<b>(1+2+3) IEnova Adjusted EBITDA</b>	<b>\$ 323.9</b>	<b>\$ 315.0</b>	<b>\$ 915.9</b>	<b>\$ 856.3</b>

## Internal Controls

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Our management is responsible for maintaining a system of internal control over financial reporting. This system gives our shareholders reasonable assurance that our transactions are executed and maintained in accordance with the guidelines set forth by our management and that our financial records are reliable as a basis for preparing our financial statements.

The system of internal control over financial reporting is supported by ongoing audits, the results of which are reported to management throughout the year. In addition, we maintain reliable databases and have systems designed to generate key financial information.

In January 2021, the Company implemented a new enterprise resource planning system (ERP system) to replace its legacy system. The implementation increases user access security and automation of internal controls in certain of IEnova's business processes, including accounting, back office and financial reporting, which we consider to be material to the Company. Management has taken steps to help ensure that controls were appropriately designed and implemented in connection with the integration of and transition to the new ERP system. In the third quarter of 2021, IEnova completed its review and enhancement of the design and related documentation of its internal control over financial reporting in connection with its implementation of the new ERP system.