



First Quarter 2020

Financial Results

April 23, 2020

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Agenda

- Recent developments
- First-quarter 2020 financial results
- Financial position
- Project updates

IEnova's strategy during Covid-19

- One of the first companies in Mexico to take action, since March 13th +900 employees are working from home
- On-site employees are following very strict protocols
- Continued operations providing essential, safe and reliable energy to Mexico

ECA Liquefaction project updates



- Fixed-price EPC agreement signed with experienced LNG contractor, TechnipFMC
- Total investment for ECA Liquefaction: ~US\$1.9 billion¹
- New pipeline investment: US\$400 million
- Targeting FID and EPC Notice to Proceed in Q2-2020

1. 100% investment for the ECA Liquefaction project, IEnova's share could be 35%-50%

First-quarter 2020 financial results¹

	Three months ended March 31,	
	2020	2019
<i>(Unaudited; net profit in millions of dollars, share count in millions, EPS in dollars)</i>		
IEnova Adjusted EBITDA ⁽²⁾	\$ 251	\$ 229
Profit for the period	\$ 46	\$ 101
Shares outstanding (weighted average)	1,529	1,534
Earnings per share (EPS)	\$ 0.03	\$ 0.07

- **First-quarter 2020 Adjusted EBITDA**  **10% to US\$251 million, compared with US\$229 million in the same period of 2019**

Main Drivers:

- **Start of Operations** of the South Texas - Tuxpan pipeline, **higher operational results** at Ventika and **higher transportation rates**
- Partially offset by the **revenue deferment** at the Guaymas - El Oro pipeline, **lower operational results** at Termoeléctrica de Mexicali power plant and a **one-time distribution rates true-up** at Ecogas Chihuahua in 2019

(1) Further information on the Appendix of this presentation

(2) Adjusted EBITDA includes proportional share of EBITDA from joint ventures

Liquidity as of March 31, 2020

Cash	US\$565 million
Availability in our revolver lines, committed	US\$456 million
TOTAL	US\$1,021 million

Announced 2 new corporate long-term credit facilities



U.S. International
Development
Finance Corporation

- Approval for a long-term financing for up to US\$241 million



- Execution of a 15-year credit facility for US\$100 million

IEnova keeps focusing efforts on some financing processes to improve liquidity, debt maturity and maintain our discipline and growth throughout the years.

Project updates

Project	CapEx ¹ (USD, millions)	Target COD ²	Contract Term	Update
Wholly-owned projects				
Don Diego Solar	\$130	1H 2020	15 years	<ul style="list-style-type: none"> • Ready to start dispatching electricity
Gulf-Center storage terminals (Veracruz, Puebla, Mexico City)	\$590 - \$640	1H 2020	10 years*	<ul style="list-style-type: none"> • Commissioning activities in the Veracruz terminal • Transloading operations initiated in Puebla • Under construction
Baja Refinados	\$130	1H 2021	15 years	<ul style="list-style-type: none"> • Pre-construction activities
Topolobampo marine storage terminal	\$150	1H 2021	10 and 15 years*	<ul style="list-style-type: none"> • Under construction
Border Solar	\$160	2H 2020	10 and 15 years	<ul style="list-style-type: none"> • Under construction
ESJ II**	\$150	1H 2021	20 years	<ul style="list-style-type: none"> • Ready to start construction
Joint venture projects				
Manzanillo marine storage terminal	\$285	1H 2021	10 years*	<ul style="list-style-type: none"> • Ready to start construction

Actively monitoring the current situation which could impact the construction schedules

(1) For 100% of the project

(2) Estimated Commercial Operations Date. May experience delays due to COVID-19 implications. We will update accordingly

* With potential extension

** May be developed under a joint venture

- Safety and wellbeing of our employees is our number one priority
- Continued, reliable and safe operations, providing energy supply to the Mexico
- Closely monitoring customers' situation to provide support
- Financial results in-line
- Strong financial position to ensure business continuity
 - Executing financing strategies to strengthen the balance sheet

Permanently monitoring the situation and taking actions as the contingency evolves



Appendix



First-quarter financial 2020 results

- In the first quarter of 2020, IEnova Adjusted EBITDA increased 10% to US\$251 million, compared with US\$229 million in the same period of 2019. The increase of US\$22 million was mainly due to the start of operations of the South Texas - Tuxpan pipeline, higher operational results at Ventika and higher transportation rates, partially offset by the revenue deferment at the Guaymas - El Oro pipeline, lower operational results at Termoeléctrica de Mexicali power plant and a one-time distribution rates true-up at Ecogas Chihuahua in 2019.
- In the first quarter of 2020, profit was US\$46 million, compared with US\$101 million in the same period of 2019. The decrease of US\$54 million was mainly due to approximately US\$67 million from non-cash exchange rate effects partially offset by the IEnova Adjusted EBITDA drivers mentioned above and lower financing cost.

2020 new reporting segments

Segment	Sub-segment	Projects that are or will be included
GAS	Distribution	Ecogas
	Transportation	Sonora pipeline GRO pipeline Ramones I pipeline Ethane pipeline Aguaprieta pipeline San Fernando Pipeline Samalayuca Pipeline TGN Pipeline Naco Compression Station Ojinaga-El Encino pipeline San Isidro-Samalayuca pipeline Empalme Lateral
	Marketing	IEnova Marketing
POWER	Renewables	Ventika Rumorosa Solar Tepezalá Solar Don Diego Solar Border Solar Pima Solar
	Power plant	Termoeléctrica de Mexicali
STORAGE	Refined products	Veracruz Puebla Ciudad de Mexico Topolobampo Manzanillo Baja Refinados
	Liquefied Petroleum Gas	Transportadora del Norte & TDF (LPG pipeline and LPG storage)
	Liquefied Natural Gas	Energía Costa Azul (Regas)
CORPORATE	Corporate / Services	NA
Joint Ventures	Joint Ventures adjustments	South of Texas – Tuxpan pipeline Ramones Norte pipeline Energía Sierra Juarez (ESJ) ECA Liquefaction project

