

# First Quarter 2021

### Financial Results

April 29, 2021

## Information regarding forward-looking statements

This presentation contain statements that are not historical fact and constitute forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. These statements can be identified by words like "believes," "expects," "anticipates," "intends," "plans," "estimates," "may," "will," "would," "could," "should," "potential," "target," "outlook", "depends," "pursue," "goals" or similar expressions, or discussions of our guidance, strategies, plans, goals, initiatives, objectives or intentions. Forward-looking statements are not guarantees of performance. They involve risks, uncertainties and assumptions. Future results may differ materially from those expressed in the forward-looking statements. Forward-looking statements are necessarily based upon various assumptions involving judgments with respect to the future and other risks, including, among others: local, regional, national and international economic, competitive, political, legislative and regulatory conditions and developments; actions by the Mexican Energy Ministry (Secretaría de Energía), the Mexican Energy Regulatory Commission (Comisión Reguladora de Energía), the Mexican Environmental Protection Ministry (Secretaría de Medio Ambiente y Recursos Naturales), Mexican Federal Electricity Commission (Comisión Federal de Electricidad), the California Public Utilities Commission, California State Legislature, Federal Energy Regulatory Commission, U.S. Department of Energy, California Energy Commission, California Air Resources Board, and other regulatory, governmental and environmental bodies in the United States and Mexico; capital market conditions, including the availability of credit and the liquidity of our investments; inflation, interest and exchange rates; the impact of benchmark interest rates on our cost of capital; the timing and success of business development efforts and construction, maintenance and capital projects, including risks inherent in the ability to obtain, and the timing of granting of, permits, licenses, certificates and other authorizations; energy markets, including the timing and extent of changes and volatility in commodity prices; the availability of electric power, natural gas and liquefied natural gas, including disruptions caused by failures in the electric transmission grid, pipeline explosions and equipment failures; weather conditions, natural disasters, catastrophic accidents, and conservation efforts; wars, terrorist attacks and cybersecurity threats; business, regulatory, environmental and legal decisions and requirements; governmental expropriation of assets and title and other property disputes; the inability or determination not to enter into long-term supply and sales agreements; the resolution of litigation; and other uncertainties, all of which are difficult to predict and many of which are beyond the control of the company. These forwardlooking statements speak only as of the date hereof, and the company undertakes no obligation to update or revise those forward looking statements whether as a result of new information, future events or otherwise. These risks and uncertainties are further discussed in the draft prospectus that IEnova has filed with the Mexican National Banking and Securities Commission. These reports are also available through the Mexican National Banking and Securities Commission's website, www.cnbv.gob.mx, the website of the Mexican shares Exchange at www.bmv.com.mx and on the company's website at www.ienova.com.mx.These forward-looking statements speak only as of the date hereof, and the company undertakes no obligation to update or revise these forecasts or projections or other forward-looking statements, whether as a result of new information, future events or otherwise.



# X

## Agenda

- Recent developments
- First-quarter 2021 financial results
- Project updates



#### IEnova's strategy during Covid-19

- One of the first companies in Mexico to take action, since March 13<sup>th</sup> 2020, +900 employees are working from home
- On-site employees are following very strict protocols, to ensure their safety
- Continued operations providing essential, safe and reliable energy to Mexico





#### Energía Sierra Juárez (ESJ)



- Completed the acquisition of the remaining 50% ownership
- Purchase price approximately US\$80 million
- ESJ is a cross-border wind generation complex located in the Municipality of Tecate, Baja California, Mexico.
- The first phase is an operational wind project with an installed capacity of 155 MW.
- The second phase is under construction and will have an installed capacity of 108 MW.
- ESJ also owns a cross border private transmission line.



#### Announced the acquisition of the remaining 17.15% ownership in Manzanillo Terminal, subject to customary approvals



## First-quarter 2021 financial results<sup>1</sup>



	Three months ended March 31,			
(Unaudited; net profit in millions of dollars, share count in millions, EPS in dollars)	2021 2020			
Adjusted EBITDA <sup>(2)</sup>	\$	261	\$	251
Profit for the period	\$	111	\$	46
Shares outstanding (weighted average)		1,452		1,529
Earnings per share (EPS)	\$	0.08	\$	0.03

First-quarter 2021 Adjusted EBITDA 4% to US\$261 million, compared with US\$251 million in the same period of 2020

#### Main Drivers:

- Higher margin at gas business, higher distribution rates and volume, lower operating expenses, the start of operations of Don Diego and Border Solar facilities, and the acquisition of the remaining 50% participation in ESJ wind generation facility
- Offset by lower results at TDM power plant

(2) Adjusted EBITDA includes proportional share of EBITDA from joint ventures

<sup>(1)</sup> Further information on the Appendix of this presentation



## **Project updates**

Project	CapEx <sup>1</sup> (USD, millions)	Target COD <sup>2</sup>	Contract Term	Update			
Projects in pre-commissioning / commissioning							
Gulf-Center terminals (Veracruz, Puebla, Mexico City)	\$590 - \$640	1H 2021	20 years	<ul> <li>Veracruz terminal in operations</li> <li>Commissioning activities at Puebla and Mexico City</li> </ul>			
Border Solar	\$160	1Q 2021	10 and 15 years	In operation			
Projects currently under construction							
Topolobampo terminal	\$150	2H 2021	10 and 15 years*	Under construction			
ESJ Expansion	\$150	2H 2021	20 years	Under construction			
Projects in pre-construction activities							
Manzanillo terminal (Joint Venture with Trafigura)	\$320	TBD	10 years*	Ready to start construction			
Baja Refinados terminal	\$130	TBD	15 years	Delays in permits			
ECA Liquefaction <i>(Joint</i> <i>Venture with Sempra and</i> <i>Total)</i>	\$2 B	2H 2024 <sup>3</sup>	20 years	Pre-construction activities			
GRO Expansion pipeline	\$360	1H 2024	20 years	Pre-construction activities			

(1) For 100% of the project

(2) Estimated Commercial Operations Date

(3) Represents estimated First LNG Production

\*

## Summary



- Safety and wellbeing of our employees continues to be our number one priority
- Continued, reliable and safe operations
- Financial results in-line with expectations
- Started operations at Border Solar and at the Veracruz refined products storage terminal
- Closed the acquisition of the remaining 50% ownership in Energía Sierra Juárez
- Announced the acquisition of the remaining 17.15% ownership in Manzanillo Terminal, subject to regulatory approvals



# X

## Appendix



- In the first quarter of 2021, IEnova Adjusted EBITDA increased 4% to US\$261 million, compared with US\$251 million in the same period of 2020. The increase of US\$10 million was mainly due to higher margin at gas business, lower operating expenses, higher distribution rates and volume, the start of operations of Don Diego and Border Solar facilities, and the acquisition of the remaining 50% participation in Energía Sierra Juárez wind generation facility, offset by lower results at Termoeléctrica de Mexicali power plant.
- In the first quarter of 2021, profit was US\$111 million, compared with US\$46 million in the same period of 2020. The increase of US\$64 million was mainly due to non-cash exchange rate effects and lower operating expenses.

