

# Fourth Quarter 2014 Financial Results

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#### **Outline**



- 2014 highlights
- Fourth-quarter 2014 financial results
- Status of projects under development and construction
- Announced natural gas pipeline project tenders
- Update of liquefaction project at Energía Costa Azul
- 2015 Guidance

#### 2014 accomplishments and highlights



Execution: on-time and on-budget

- First segment of Sonora pipeline placed in-service on October 1
- Los Ramones 1 pipeline placed in-service on December 1
- Remaining projects under construction proceeding according to plan
- Achieved annual safety measurements better than OSHA industry standards

Financings: ESJ and Ramones Norte

- Completed project financing at Energía Sierra Juárez wind project and closed the sale of 50% of the project to InterGen
- Completed project financing at Los Ramones Norte pipeline

New contracted growth project: Ojinaga-El Encino

- Awarded new \$300 million pipeline project located between the Texas-Chihuahua border and El Encino, Chihuahua
- 25-year, take-or-pay, dollar-denominated contract
- Expected commercial operations date 1Q-2017

#### Fourth-quarter 2014 results



	Three months ended December 31,					months		
(Unaudited; net profit in millions of dollars, share count in millions, EPS in dollars)	2	2014 2013		2014		2013		
Adjusted EBITDA <sup>(1)</sup>	\$	91	\$	65	\$	337	\$	303
Profit (loss) for the period	\$	(12)	\$	5	\$	137	\$	142
Shares outstanding	1	L,154	1	,154		1,154		1,154
Earnings per share (EPS)	\$ (0.01)		\$ 0.00		\$	0.12	\$	0.12

- Fourth-quarter 2014 Adjusted EBITDA was \$91 million, compared to \$65 million in 2013, and full-year 2014 Adjusted EBITDA was \$337 million compared to \$303 million in 2013; the increase in both periods was mainly due to:
  - Start-up of the Sásabe-Puerto Libertad segment of the Sonora pipeline project
  - Improved results at the TDM power plant
- Loss for the fourth-quarter 2014 was \$12 million, compared to a gain of \$5 million in the same period of 2013 and profit for the full-year 2014 was \$137 million compared to \$142 million in 2013; the decrease in both periods was mainly due to:
  - Higher income tax expense
  - Partially offset by higher earnings due to the start of operations of the Sásabe-Puerto Libertad segment of the Sonora
    pipeline project and improved results at the TDM power plant

## Foreign exchange effects on income tax



#### **BALANCE SHEET**

- ☐ Fixed asset tax basis
- Net monetary asset/liability

(USD denominated)



- ☐ Translate USD values at end-of-quarter exchange rate
- Measure current MXN values against values from previous quarter
- □ Calculate tax gain or loss on the revalued position in MXN
- ☐ Translate MXN tax gain or loss to USD



#### INCOME STATEMENT

Tax impact of revaluation due to foreign exchange fluctuations

#### Tax Impacts of Foreign Exchange and Inflation under IFRS

	Net Monetary Position			
	Assets	Liabilities	Fixed Assets	
Peso Devaluation	<tax expense=""></tax>	<tax benefit=""></tax>	<tax expense=""></tax>	
Peso Appreciation	<tax benefit=""></tax>	<tax expense=""></tax>	<tax benefit=""></tax>	
Mexico Inflation	<tax benefit=""></tax>	<tax expense=""></tax>	<tax benefit=""></tax>	

2014 Aggregate Effective Tax Rates									
	First quarter	Second quarter	Third quarter	Fourth quarter					
Income tax rate	24%	28%	29%	49%					
Cash tax rate	24%	27%	26%	30%					





	Three months ended December 31,			Twelve months ended December 31,				
(Unaudited; dollars in millions)	2	2014 2013		2014		2013		
Gas segment profit before income tax and share of profits of the joint venture	\$	55	\$	49	\$	224	\$	203

- Gas segment profit before tax and share of profits of joint venture increased to \$55 million for the fourth-quarter 2014, compared to \$49 million in the same period of 2013, mainly due to the start of operations of the Sásabe-Puerto Libertad segment of the Sonora pipeline project
- Full-year 2014 profit before income tax and share of profits of the joint venture was \$224 million, compared to \$203 million in 2013 mainly due to capitalization of interest expense and the start of operations of the Sásabe-Puerto Libertad segment of the Sonora pipeline project

## Power segment pre-tax profit



	Three months ended December 31,			Twelve months ended December 31,				
(Unaudited; dollars in millions)	20	)14	2(	013	2014		2013	
Power segment profit (loss) before income tax	\$	(3)	\$	(5)	\$	39	\$	(0.6)

- Power segment loss before income tax and share of profits of joint venture was \$3 million in the fourth-quarter 2014, compared to a loss of \$5 million in the fourth-quarter 2013 due to lower scheduled maintenance expense at the TDM power plant
- Full-year 2014 profit before income tax and share of profits of joint venture for the Power segment was \$39 million, compared to a loss before income tax of \$0.6 million in 2013 due to improved results at the TDM power plant and the gain on the sale of our 50-percent equity interest in the first phase of the Energía Sierra Juárez wind generation project

## **Project Updates**



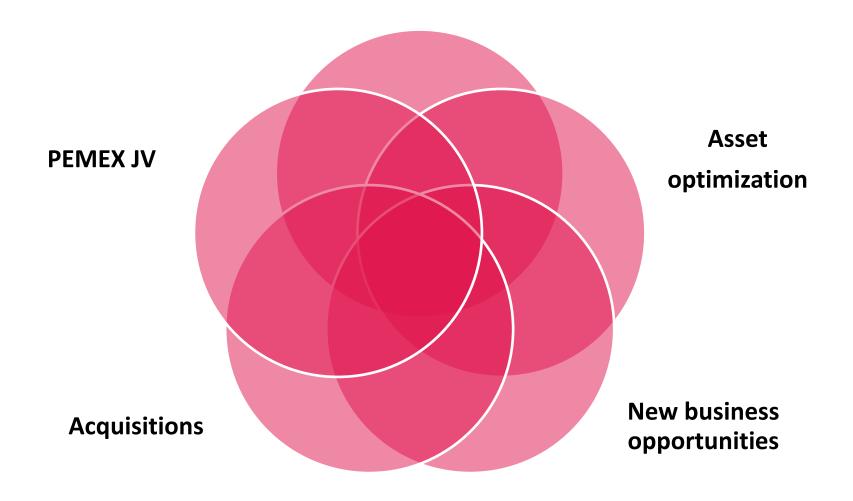
Project	CapEx (USD, millions)	Target COD <sup>1</sup>	Contract Term	Update
Wholly-owned projects				
Sonora pipeline	\$1,000	In-service	25 years	Construction proceeding on schedule
		Q3 2016	25 years	<ul> <li>Sásabe-Puerto Libertad segment initiated operations on 1-October</li> </ul>
Ojinaga – El Encino pipeline	\$300	Q3 2017	25 years	<ul> <li>Construction activities to commence in the second half of 2014</li> </ul>
Joint venture projects				
Los Ramones I pipeline	\$500	In-service	25 years	50% indirect IEnova interest
Los Ramones Norte	\$1,400	Q4 2015	25 years	25% indirect IEnova interest
pipeline				<ul> <li>Construction proceeding according to plan</li> </ul>
				<ul> <li>Project financing closed on Q4 2014</li> </ul>
Ethane pipeline	\$330	Q1 2015	21 years	50% indirect IEnova interest
				<ul> <li>Segment 1 in-service, segment 2 in pre- comissioning</li> </ul>
				• Segment 3 will be placed in-service in April
Energía Sierra Juárez (ESJ)	\$300	Q1 2015	20 years	50% indirect IEnova interest
wind generation				<ul> <li>Expected to begin operations in March</li> </ul>

(1) Commercial Operations Date

## Components of IEnova growth strategy



#### **CFE** pipeline bids



# Remaining announced natural gas projects in Mexico



Project	CFE CapEx Estimate (USD millions)
1 San Isidro - Samalayuca	100
2 Tuxpan - Tula	400
3 Samalayuca - Sasabe	825
4 Colombia - Escobedo	370
5 Baja Sur	600
6 Merida - Valladolid-Cancun	460
7 Texas - Tuxpan (marine pipe)	3,000
8 Tula - Villa de Reyes	420
9 Jaltipan - Salina Cruz (Pemex)	640
10 Ramones - Cempoala (Pemex)	2,000
11 Villa Reyes – Aguascalientes - Gdl	545
12 La Laguna - Aguascalientes	885
13 Lazaro Cardenas - Acapulco	450
14 Salina Cruz - Tapachula	435
TOTAL	11,030



#### Asset optimization: ECA

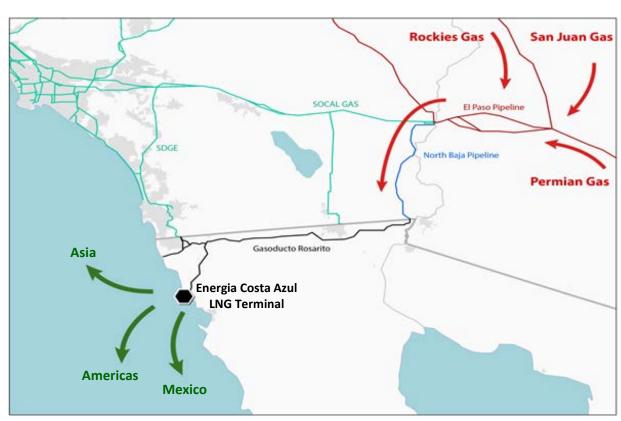


#### **Background**

- Our Energía Costa Azul (ECA) LNG regasification terminal is located in Ensenada, near the California border
- The facility is fully contracted under long-term, take-or-pay, dollardenominated contracts
- ECA can be the first liquefaction project on the west coast of North America and the project is ideally positioned to serve markets surrounding the Pacific Basin

#### **MOU** with PEMEX and Sempra LNG

- Agreement to collaborate on the development of a liquefaction project at ECA
- PEMEX and Sempra LNG bring their strong experience in the North American and global natural gas markets

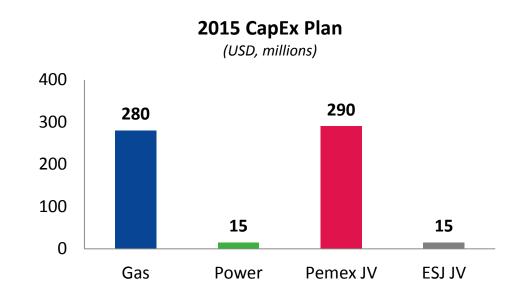








Guidance			
(USD, millions)	<u>Low</u>		<u>High</u>
2015 Adjusted EBITDA	425	-	445
Guidance range includes the following assumptions:			
Gas segment	265	-	272
Power segment	31	-	38
Corporate	-2	-	-2
Adjustment for 50% interest in EBITDA of Pemex JV	112	-	116
Adjustment for 50% interest in EBITDA of InterGen JV	19	-	21



#### Summary



- Accomplished 2014 financial goals
- Strong performance in operations and safety
- Began operations at the first segment of Sonora pipeline and Los Ramones I pipeline
- Awarded new \$300 million pipeline project (Ojinaga El Encino)
- Completed project financing at Los Ramones Norte pipeline
- Signed MOU with PEMEX and Sempra LNG to develop liquefaction project at ECA



# **Appendix**

## Ojinaga - El Encino pipeline project



#### **Project overview**

- In December 2014, IEnova was awarded the Ojinaga-El Encino pipeline project by the CFE
- Natural gas transportation pipeline connecting the future Waha-Presidio pipeline at the U.S. border to El Encino in the state of Chihuahua
- 25-year, take-or-pay, dollar-denominated contract with the CFE
- 42-inch diameter, 205 km (127 mi)
- 1,356 MMCFD of transportation capacity
- ~ US\$300 million of investment
- Commercial operations date first-half 2017



