



Earnings Report First-Quarter 2014

Mexico City, April 25, 2014. **Infraestructura Energética Nova, S.A.B. de C.V. (BMV: IENOVA)** is reporting unaudited first-quarter 2014 results. IENOVA focuses on the development, construction and operation of large energy infrastructure projects in Mexico. Our operations in Mexico range across several business lines encompassing the entire gas and power infrastructure value chain that is open to private investment in Mexico.

Amounts are presented in U.S. dollars, the functional currency of the company, unless otherwise noted, and in accordance with the International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Executive Summary, First-Quarter 2014 compared to First-Quarter 2013

- Profit for the first-quarter 2014 was \$46.7 million, compared to \$60.7 million in the first-quarter 2013. The variation was mainly due to higher income tax expense versus a benefit in the same period of 2013 and higher administrative expenses related to being a public company, partially offset by higher profit from natural gas sales and from increased electricity prices.
- Revenues for the quarter ended March 31, 2014 were \$201.3 million, compared to \$168.0 million in the same period of 2013, due to higher natural gas and electricity prices.
- Cost of revenues for the three-month period ended March 31, 2014 was \$109.3 million compared to \$84.1 million in the same period in 2013, mainly due to higher natural gas prices.
- On March 12, 2014, our joint venture with PEMEX and affiliates of PEMEX executed a shareholders' agreement and a 25-year transportation services agreement for the development of Los Ramones Norte pipeline.
- On April 18, 2014, we entered into an agreement with InterGen to sell a 50-percent interest in the first phase of the Energía Sierra Juárez wind generation project. The transaction is subject to regulatory approvals in Mexico and the United States.



The following tables set forth our results as of and for the three months ended March 31, 2014 and 2013.

i) Results of Operations

Condensed Consolidated Statements of Profit and Loss

(thousands of US\$)	Three months ended March 31,	
	2014	2013
	(unaudited)	
Revenues	\$ 201,349	\$ 168,027
Cost of revenues	(109,321)	(84,070)
Administrative and other expenses	(23,140)	(20,234)
Depreciation and amortization expenses	(14,978)	(15,282)
Net financing income (costs)	1,596	(2,365)
Other (losses) gains	(1,851)	177
Profit before income tax and share of profits of joint venture	53,655	46,253
Income tax (expense) benefit	(13,094)	6,144
Share of profits of joint venture, net of income tax	6,161	8,263
Profit for the period	\$ 46,722	\$ 60,660



Segment Information

Segment information is presented after eliminating inter-company transactions.

Profit (Loss) before Income Tax and Share of Profits of Joint Venture

(thousands of US\$)	Three months ended March 31,	
	2014	2013
	(unaudited)	
Gas Segment	\$ 60,826	\$ 53,858
Power Segment	1,959	(322)
Corporate	(9,130)	(7,283)
	\$ 53,655	\$ 46,253

Gas Segment

Gas segment profit before tax and share of profits of joint venture increased to \$60.8 million for the first-quarter 2014, compared to \$53.9 million in the same period of 2013 mainly due to higher natural gas prices and the capitalization of interest related to the Sonora pipeline project.

Power Segment

Power segment profit before income tax was \$2.0 million in the first-quarter 2014, compared to a loss before income tax of \$0.3 million in the first-quarter 2013 mainly due to higher electricity prices.

Corporate

Corporate loss before income tax was \$9.1 million in the first-quarter 2014, compared to \$7.3 million in the first-quarter 2013 due to the mark-to-market losses on an interest rate swap.



Revenues

(thousands of US\$)	Three months ended March 31,	
	2014	2013
	(unaudited)	
Gas Segment	\$ 145,071	\$ 124,677
Power Segment	55,828	42,918
Corporate	450	432
	\$ 201,349	\$ 168,027

Gas Segment

Gas segment revenues were \$145.1 million for the first-quarter 2014, compared to \$124.7 million for the same period of 2013 due to higher natural gas prices.

Power Segment

Power segment revenues were \$55.8 million for the first-quarter 2014, compared to \$42.9 million for the same period of 2013 due to higher electricity prices.

Cost of Revenues

(thousands of US\$)	Three months ended March 31,	
	2014	2013
	(unaudited)	
Gas Segment	\$ 63,221	\$ 47,870
Power Segment	46,100	36,200
	\$ 109,321	\$ 84,070

Gas Segment

Gas segment cost of revenues was \$63.2 million for the first-quarter 2014, compared to \$47.9 million for the same period of 2013 due to higher natural gas prices.

Power Segment

Power segment cost of revenues was \$46.1 million for the first-quarter 2014 compared to \$36.2 million for the same period of 2013 due to higher natural gas prices.



Administrative and Other Expenses

Administrative and other expenses were \$23.1 million for the first-quarter 2014, compared to \$20.2 million for the same period of 2013 mainly due to higher expenses related to being a public company.

Net Financing Income (Costs)

Net financing income was \$1.6 million for the first-quarter 2014, compared to a net financing cost of \$2.4 million for the same period of 2013 due to higher capitalization of interest at the Sonora pipeline project and Energía Sierra Juárez wind generation project.

Other (Losses) Gains

Other losses of \$1.9 million during the first-quarter of 2014 compare to other gains of \$0.2 million in the same period of 2013 mainly due to derivative instrument losses in 2014 compared to gains in 2013.

Income Tax (Expense) Benefit

Income tax expense for the first-quarter 2014 was \$13.1 million compared to a benefit of \$6.1 million for the same period of 2013. This change was mainly due to lower income tax benefit in 2014 related to our deferred income tax balance from the fluctuation in the tax basis of property, plant and equipment at our U.S. dollar functional currency, which we are required to remeasure in each reporting period based on changes in the Mexican peso exchange rate and inflation.

Share of Profits of Joint Venture, Net of Income Tax

Our share of joint venture profits were \$6.2 million in the first-quarter 2014 compared to \$8.3 million in the same period of 2013 primarily due to lower interruptible services and higher interest expense, partially offset by lower income tax.



EBITDA and Adjusted EBITDA

We present “EBITDA” and “Adjusted EBITDA” in this earnings report for the convenience of investors. EBITDA and Adjusted EBITDA, however, are not measures of financial performance under IFRS and should not be considered as alternatives to profit or operating income as a measure of operating performance or to cash flows from operating activities as a measure of liquidity.

Our definition of EBITDA is consolidated and combined profit after adding back or subtracting, as the case may be: (1) depreciation and amortization expenses, (2) net financing income (costs), (3) income tax (expense) benefit and (4) other (losses) gains (which include net foreign exchange gains/(losses), net (losses)/gains arising on financial liabilities classified as held for trading associated with changes in the fair value from our interest rate swap and inflation effects on value added tax refunds receivable).

We define the JV EBITDA adjustment as our 50% share of depreciation and amortization expenses, net financing income (costs), and income tax (expense) benefit of our investment in joint venture, which investment is accounted for under the equity method.

(thousands of US\$)	Three months ended March 31,	
	2014	2013
	(unaudited)	
Gas Segment	\$ 63,487	\$ 63,071
Power Segment	4,951	3,515
Corporate	450	(2,863)
EBITDA	68,888	63,723
JV EBITDA adjustment (50%)	12,797	15,050
Adjusted EBITDA	\$ 81,685	\$ 78,773

ii) Financial Position, Liquidity and Capital Resources

Condensed Consolidated Statements of Financial Position

(thousands of US\$)	March 31, 2014 (unaudited)	December 31, 2013 (audited)
Assets		
Current assets		
Cash and cash equivalents	\$ 56,248	\$ 103,880
Short-term investments	190,665	207,027
Other assets ⁽¹⁾	335,949	187,221
Total current assets	582,862	498,128
Non-current assets		
Investment in joint venture	369,704	366,288
Property, plant and equipment – net	2,201,436	2,213,837
Other assets ⁽²⁾	161,109	163,655
Total non-current assets	2,732,249	2,743,780
Total assets	\$ 3,315,111	\$ 3,241,908
Equity and liabilities		
Current liabilities ⁽³⁾	\$ 215,335	\$ 193,089
Non-current liabilities		
Long-term debt ⁽⁴⁾	394,520	394,656
Due to related parties	39,046	38,893
Other non-current liabilities ⁽⁵⁾	304,691	298,858
Total non-current liabilities	738,257	732,407
Total liabilities	953,592	925,496
Common stock	762,949	762,949
Additional paid-in capital	973,953	973,953
Retained earnings	650,505	603,783
Accumulated other comprehensive income	(25,888)	(24,273)
Total equity	2,361,519	2,316,412
Total equity and liabilities	\$ 3,315,111	\$ 3,241,908

(1) Other current assets include trade and other receivables – net, current amounts due from related parties, current tax receivable, inventory of natural gas, derivative financial instruments, assets held for sale and other, less significant current assets.

(2) Other non-current assets include accounts receivable from related parties, finance lease receivables, deferred income tax assets, goodwill, carbon allowances and other, less significant non-current assets.

(3) Current liabilities include trade and other payables, accounts payable to related parties, current tax liabilities, derivative financial instruments, other financial liabilities, other payable taxes, liabilities related to asset held for sale, provisions and other, less significant current liabilities.

(4) Long-term indebtedness related to CEBURES.

(5) Other non-current liabilities include deferred income tax liabilities, non-current provisions, derivative financial instruments, carbon allowances and post-employment and other long-term employee benefits.



Liquidity and Capital Resources

We are a holding company. As a result, our ability to meet our obligations and to fund our capital needs depends on our ongoing ability to generate cash from operations, the terms of our financing arrangements and our access to the capital markets.

Sources and Uses of Cash

(thousands of US\$)	Three months ended March 31,	
	2014	2013
	(unaudited)	
Cash at period beginning	\$ 103,880	\$ 85,073
Net cash provided by operating activities	15,551	77,215
Net cash used in investing activities *	(58,985)	(609,096)
Net cash (used in) provided by financing activities	(6,906)	558,589
Change in the balance of cash held in foreign currencies	2,708	6,190
Cash at period end	\$ 56,248	\$ 117,971

*Investing activities include the changes in Short-Term Investments.

Operating Activities

Net cash generated by operating activities for first-quarter 2014 was \$15.6 million, compared to \$77.2 million in the same period of 2013 due to changes in working capital.

Investing Activities

Net cash used in investing activities for first-quarter 2014 was \$59 million due to \$75.3 million of capital expenditures in our Sonora pipeline and Energía Sierra Juárez wind generation projects, partially funded with a short-term investments reduction of \$16.4 million. Net cash used in investing activities for first-quarter 2013 was \$609.1 million due to a \$550 million increase in short-term investments, primarily from the proceeds of our Initial Public Offering in March 2013 and \$60.6 million used in capital expenditures for the Sonora pipeline project.

Financing Activities

Net cash used in financing activities for the first-quarter 2014 was \$6.9 million, primarily due to interest paid. Net cash provided of \$558.6 million for the first-quarter 2013 was due to proceeds from debt issuance of \$408 million in February and the issuance of ordinary shares in our Initial Public Offering of \$574 million, net of offering costs, partially offset by \$376 million in net repayment of loans to affiliates and a \$39 million dividend payment.



iii) Internal Controls

Our management is responsible for maintaining a system of internal control over financial reporting. This system gives our shareholders a reasonable assurance that our transactions are executed and maintained in accordance with the guidelines set forth by our management and that our financial records are reliable as a basis for preparing our financial statements.

The system of internal control over financial reporting is supported by ongoing audits, the results of which are reported to management throughout the year. In addition, we maintain reliable databases and have modern and efficient systems designed to generate key financial information.