

# First Quarter 2016 Financial Results

April 27, 2016

#### Information regarding forward-looking statements



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#### Outline



- First-quarter 2016 financial results
- Project status
- Expected natural gas pipeline project tenders
- Power sector

### First-quarter 2016 results



	Three months ended March 31,			
(Unaudited; net profit in millions of dollars, share count in millions, EPS in dollars)		2016	2	015
Adjusted EBITDA <sup>(1)</sup>	\$	110	\$	93
Profit for the period	\$	33	\$	46
Shares outstanding	1,154 1,		.,154	
Earnings per share (EPS)	\$	0.03	\$	0.04

- First-quarter 2016 Adjusted EBITDA was \$110 million, up 19% from \$93 million dollars in the same period of 2015. This solid and positive result is mainly due to the start of operations of the Ethane pipeline in 2015, the Los Ramones Norte pipeline in February 2016 and the Energía Sierra Juárez wind generation facility in June 2015
- First-quarter 2016 profit before the one-time, non-cash charge to deferred taxes was \$61 million dollars, up 33% from \$46 million dollars in the first-quarter of 2015. The one-time, non-cash charge to deferred taxes of \$28 million dollars is due to the recognition of the difference between book value and tax basis, as a result of the decision to sell the Termoeléctrica de Mexicali power plant. After the deferred tax adjustment, first-quarter 2016 profit was \$33 million dollars, partially offset by higher share of profits from joint ventures resulting from the start of operations at the Ethane pipeline and the Los Ramones Norte pipeline at Gasoductos de Chihuahua and the start of operations at the Energía Sierra Juárez joint venture

(1) Adjusted EBITDA includes proportional share of EBITDA from joint ventures and the discontinued operation EBITDA adjustment

## Gas segment pre-tax profit



	Three months ended March 31,			
(Unaudited; dollars in millions)	20	)16	2	015
Gas segment profit before income tax and share of profits of the joint venture	\$	62	\$	66

• First-quarter of 2016, Gas segment profit before tax and share of profits of joint venture was \$62 million, compared to \$66 million in the same period of 2015. The variance is mainly due to higher finance cost due to capitalization of interest related to the construction of the Sonora pipeline in 2015

# **Project updates**



Project	CapEx (USD, millions)	Target COD <sup>1</sup>	Contract Term	Update
Wholly-owned projects				
Sonora pipeline (Guaymas-El Oro segment)	\$1,000	Q4 2016	25 years	Under construction
Ojinaga – El Encino pipeline	\$300	Q1 2017	25 years	Under construction
San Isidro – Samalayuca pipeline	\$110	Q1 2017	25 years	Under construction
Joint venture projects				
Los Ramones Norte pipeline	\$1,450	Q1 2016	25 years	<ul><li> 25% indirect IEnova interest</li><li> Placed in-service February 2016</li></ul>

## Expected Mexico pipeline tenders



	Project	CFE CapEx Estimate (\$ USD millions)
1	Baja Sur (open technology)	600
2	Texas - Tuxpan (marine pipe)	3,100
3	Merida - Valladolid-Cancun	250
4	Jaltipan - Salina Cruz (Pemex)	643
5	Ramones - Cempoala (Pemex)	1,980
6	Lazaro Cardenas - Acapulco	456
7	Salina Cruz - Tapachula	442
	TOTAL	\$ 7,685



#### **Power sector**



#### **Power Transmission Lines Bids Baja – National Grid Interconnection** 1 2 Agua Prieta back-up Ciudad Juarez back-up 3 **Piedras Negras back-up** 4 Reynosa back-up 5 **Baja Sur Interconnection** 6 7 **HVDC Sureste – Centro** Guatemala back-up 8 Cozumel – Playa del Carmen 9

10 Sonora – Jalisco

- The **HVDC Sureste Centro** bidding process is expected to commence in mid-2016
  - Estimated CapEx: US\$1.2 billion
- The **Baja California National Grid** Interconnection will be bid out in 2017
  - Estimated CapEx: US\$1.2 billion
- At least **10 transmission line bids** expected in the mid-term



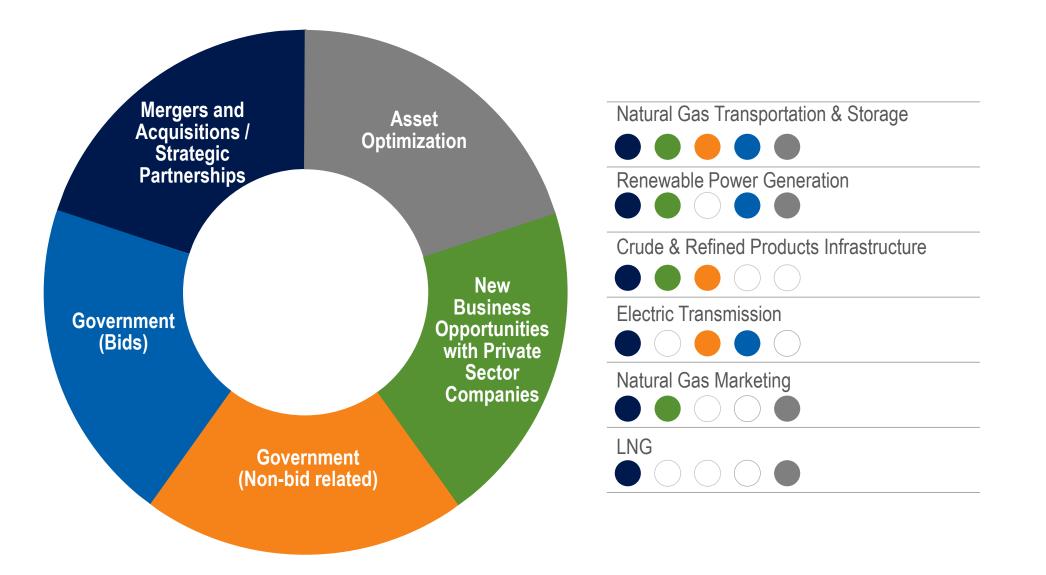
#### **Electricity Energy auctions**

- 15 20 year contracts for electricity, power and clean energy certificates (CELs)
- A second auction will be held in mid-2016
- Yearly auctions will be held starting in 2017
- Off-takers will include CFE and private sector

#### Source: SENER

#### **Our Strategic Plan**





### Summary



- Continued strength in operations; financial results in-line
- Significant progress in construction activities
- Focused on executing our growth strategy

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